

### Be a smart BANKER Live your dreams with IPB

GET EMPLOYED WITH LEADING PRIVATE SECTOR BANKS



# FOUNDER'S MESSAGE

Having worked through the ranks in the engineering sector, I realized the challenges faced by small firms to acquire a trained workforce. Even in a city like Chandigarh, which produces some of the best minds for several industry sectors, I came across plenty of young graduates struggling to land up a job. It did not take me long to introspect and conceptualize these gaps. I realised that education should be more application-based and less theoretical. And the efficacy of education entirely depends upon the skills we acquire.

With the motto of providing skills and developing a trained workforce, I entered the skill development industry in 2007.

I believe that success follows only those who follow their hearts. At the same time, the environment may not always be compatible with nurturing our passion. Today IPB gives impetus to the overall development of students, giving them a conducive, nurturing environment supported with sufficient exposure.

At IPB, we ensure that our students get the best of indoor and outdoor training, encouraging them to think critically, synthesize knowledge and reflect on their thoughts.

By doing this, we ensure that our students excel in the education system and the real world, allowing our students to "Arise, Awake, and Ascend".

Focusing on application-oriented courses, we train our students as per the requirements of the Banking Industry. I take great pride in informing you that we have successfully made a difference in the lives of 2,450+ youth.

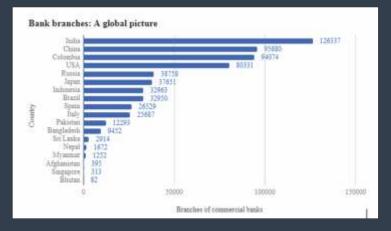
> GURSIMRAN SINGH OBEROI Founder & Managing Director

### SCOPE & CAREER IN PRIVATE SECTOR BANKS

#### **ABOUT BANKING INDUSTRY**

Banking Sector is considered as the backbone of Indian economy and India has one of the most disciplined and sound banking system in the world. This sector has witnessed a paradigm shift in the use of technology and it has brought revolution in the banking industry. It is no exception that Indian banking industry has crossed the national boundaries.

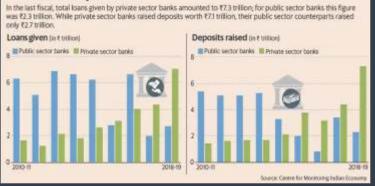
#### INDIA HAS THE HIGHEST NUMBER OF BANK BRANCHESINTHEWORLD



#### **PRIVATE SECTOR BANKS**

Private sectors banks hold the major market share in India. In the year 2015, RBI issued license to 2 Univerisal Banks and 10 Small Finance Banks and they are opening branches all over the country and major private sector banks like Axis, HDFC and ICICI are on expansion mode.

#### Private banks preferred



#### **CAREER IN BANKING**

Banking continues to be one of the most challenging, competitive, and rewarding careers in the corporate world. It offers an unmatched opportunity to learn about other industries and businesses. A career in banking industry is a solid option for young graduates because of:

#### • Vast Career Options

The entire banking sector has a sea of opportunities, roles & environments open for today's graduates & young professionals.

#### Dynamic Environment & Advancement

The ever-changing & growing nature of Financial Services and Banking sectors create a landscape with multiple opportunities leading to career advancement - making these sectors particularly promising for young, resilient, and aspiring individuals with a strong will.

#### Attractive Remuneration & Career Growth

Great Performance and high potential are the two strongest factors in each organization which determine a professional's career progression path.

Thus, hardworking, dedicated, and better skilled professionals are much more likely to move up to higher posts in lesser time.



ІРВ

## CORE TEAM



#### CHAIRMAN HARPAL SINGH

FIE, CAIIB Retired General Manger, Punjab National Bank



#### DEAN ACADEMICS

JASBIR SINGH B.Sc. (Gold Medalist), M.Sc. (Gold Medalist), LLB, CAIIB Retired General Manger, Oriental Bank of Commerce: CVO, State Bank of Patiala



DIRECTOR - L&D, TRAINING GURPREET SINGH B.Tech. (CSE), MBA (IT & HR) Ex Vice President, HDFC Bank



### HEAD-PLACEMENT & CORPORATE AFFAIRS

JASPAL SINGH Bachelor of Commerce Ex Vice President, Kotak Mahindra Bank

### Members of the ADVISORY BOARD



MAHESH HINGORANI Retd. Deputy General Manager, ICICI Bank



KUILDIP SINGH BANGA Retd. Chief Manager, State Bank of Patiala Ex. Senior Faculty, NIIT-IFBI, TimesPro



CA PARMINDER PAL SINGH FCA, Certified Information System Advisor,

Certified Concurrent Auditor



HARISH KUMAR KHATRI Ex. Head Operations Chief Technology Officer, Axis Bank UK Ltd., London



DR. NAVJOT KAUR Asstt. Professor Commerce Punjabi University, Patiala



#### ADVOCATE HARISH BHARDWAJ BA. LLB

30 Years of experience in handling Criminal, Civil & Banking cases at Punjab & Haryana High Court



PROF. K.D.S. BEDI Vice President Chitkara University,

Punjab

# OUR EMPOWERING



JAGDISH CHAND M.Sc. (Agri), CAIIB Retd. DGM, Bank of India



HARJINDER SINGH M.Com., CAIIB Retd. Senior Banker



GURINDER SINGH B.Sc., M.Sc., CAIIB CBT (Certified Bank Trainer) Retd. WBO Head, HDFC Bank



SHUBHENDRA RAWAT

B.Com., MBA Ex Chief Manager, IndusInd Bank Ltd



RAMESH DHINGRA M.Sc. (Chemistry), CAIIB Retd. Assistant General Manager, Oriental Bank of Commerce



HITESH RAWAL Bachelor of Commerce Ex Branch Manager, Kotak Mahindra Bank



KAILASH NATH PENTAL MA, LLB, CAIIB Retd. Asst. General Manager, State Bank of Patiala



MANVEET KAUR MA (Psychology) NLP Certified PDP & Soft Skills Trainer



HARPREET SINGH M.Sc. (Chemistry), CAIIB Ex Cluster Head, HDFC Bank



ARVIND KUMAR B.Com., LLB Ex Sr. Manager, HDFC Bank



AMRITA KAUR B.Sc., B.Ed, MBA, M.Sc. (IT), M.Ed PDP & Soft Skills Trainer



ANUPAM PANDEY B.Sc., LLB Retd. Chief Manager, ICICI Bank



# Institute of PROFESSIONAL BANKING

Institute of Professional Banking (IPB) has come up with a clear vision to train and prepare graduates from Indian Universities to perform well in the Banking industry. IPB is paving a remarkable path for all those aspirants who want to make banking as a career. IPB's objective is to cater to the manpower needs of the exponentially - growing Banking in India.

In the last 6 years, IPB has trained more than 2450 students and on completion of their respective programs, have secured job with Banks as KYC/AML Compliance Officers, Tellers - Cash & Remittances, Relationship Managers, Personal Bankers and Wealth Managers.

IPB has 15 centres across Punjab, Haryana, Himachal Pradesh, Uttarakhand, Uttar Pradesh, Rajasthan, Delhi NCR & Maharashtra. Every centre is having a smart classroom and a fully equipped computer lab for imparting training. IPB also a provides boarding & lodging facility for outstation candidates.



### **Post Graduate** Certificate in Retail Banking (PGCRB)

Certified Post Graduate Retail Banking program is the flagship course for fresh graduates & postgraduates to make them "Smart Banker" by undergoing an intensive training program of 350 hours by bankers having domain specialization.

PGCRB is an immersive program and provides students with real experiences of working with the customers, products, process, and system of the Bank. The program extensively engages students in the role plays, case studies, persona-based problem solving, and assignments to get them ready for the role of a Teller / Customer Service Officer. Our expert and experienced faculty act as mentors throughout the learning journey.



For the successful completion of the program, the candidate should have 90% attendance & 70% marks in the exam conducted by IPB. On the basis of attendance, punctuality & content knowledge, IPB certify the candidate for Certified Retail Banking Program that enables them to work with a Bank as an officer.



### DUMMY BRANCH CONCEPT

The candidates at Institute of Professional Banking are trained, guided & taught in real life banking environment.

Processes covered include:

- 1. Cash Deposit and Withdrawal Process End to End process from vault opening till close.
- 2. Cash Deposit process at ATM.
- 3. Account Opening Process Collection and Verification of Documents.
- 4. Filling Account opening form to avert rejection from processing hub.
- 5. Mobile Banking and Internet Banking.
- 6. Clearing Process under CTS Scenario.
- 7. Key Management.
- 8. Handling Non Financial Transactions– Address change. Cheque book issuance. Updation of 15G /Hand Nomination.

### EVALUATION AND ASSESSMENT PROCESS

- Case Analysis, Mock Interviews, Role Plays, Group Discussions, Dummy Branch.
- Assignments, Case Study, Project Presentation.
- Written Exam (Subjective & MCQ based) and Viva.
- Branch Visit to Banks/NBFCs.

#### Training Fee: ₹ 50,000 + GST

Eligibility:

Below 27 years of age at the time of admission. Minimum 50% or above in the class 10th, 12th, and Graduation / Post Graduation.



### CURRICULUM

#### **RETAIL BANKING**

#### Module1: Banking System in India

- Concept of Money & Indian Financial System
- Introduction to Banking Sector
- RBI & Banking Regulations
- Module 2: Functions of Banks
- Types of Deposits & Interest Calculations
- KYC, AML & CFT Guidelines & its adherence
- Type of Customers (Individual & Non Individual)
- Account opening Process (KYC rqd. & Customer Due Diligence)
- NRE, NRO, EEFC & RFC Accounts
- Law Related to Negotiable Instruments (NI Act)
- Cash Operations & Currency Chest Management
- Clearing Operations (MICR, CTS)
- Payment Instrument & EFT-RTGS, NEFT, IMPS & NACH
- Account Operations Non Financial Transactions
- Third Party Products (TPP) Sale & Service
- Foreign Exchange Exchange Rate System
- Retail Loans

#### Module 3: Banking Sales & Relationship Management

- Banking Sales Acquisitions, Prospecting, Customer Profiling
- Selling & Negotiation Skills Lead Generation, Cross Selling & Up-Selling
- Relationship Management
- Lobby Management
- Customer Service, Customer Service Skills & Complaint Handling

#### Module 4: Digital Banking

- Digital Banking Products & Channels
- Paperless Banking
- Marketing of Digital Banking Products

#### Module 5: Risk Management, Audit & Compliance

- Risk & Frauds & their Types
- Preventive Vigilance
- Document Verification sites PAN Card, DL & Aadhaar
- E- Surveillance & Data Capturing
- Audit & Compliance
- Prevention of Cyber Crimes & Fraud Management

### **BENEFITS TO THE BANK**

- High Productive Resource at low cost.
- Profile orientation of the candidate ensures smooth induction leading to lower attrition.
- Right knowledge about importance of KYC compliance ensures adaptability towards various products.

#### Module 6: Regulatory Bodies & their Guidelines

Regulatory Bodies - RBI, SEBI, IRDA, PFRDA
Understanding CIBIL, Credit Rating Agencies

#### Module 7: Professional Excellence

- Soft Skills & Personality Development
- Business Etiquettes, E-Mail Writing, Handling Inbound & Outbound Calls
- Group Discussions
- Mock Interviews

#### SPECIALIZED MODULES

Credit Policy & Loan Documentation

- Monetary & Credit Policy of RBI
- Principles of Leading Working Capital Assessments & Credit Monitoring
- Gold Loans, Home Loans, Personal Loans Operational Aspects
- Loan Documentation, Type of Documents (Procedure : Stamping, Securitization)
- Non Performing Assets (NPA's)

#### Trade Finance

- Balance of Payment & Trade
- FEMA, EXIM, FEDAI Guidelines
- ICC Rules Incoterms, URC, URR
- Documentation- Bill of Exchange Invoice, Bill of Loading & Airway Bills
- Letter of Credit, Bank Guarantee
- Imports Buyers Credit & Merchants
- Pre / Post Shipment Exports
- International Finance LIBOR / Loan Syndication
- MS Excel
- Basics of Excel & Formulas
- V Lookup & H Lookup, Pivot Table

#### Important Functions

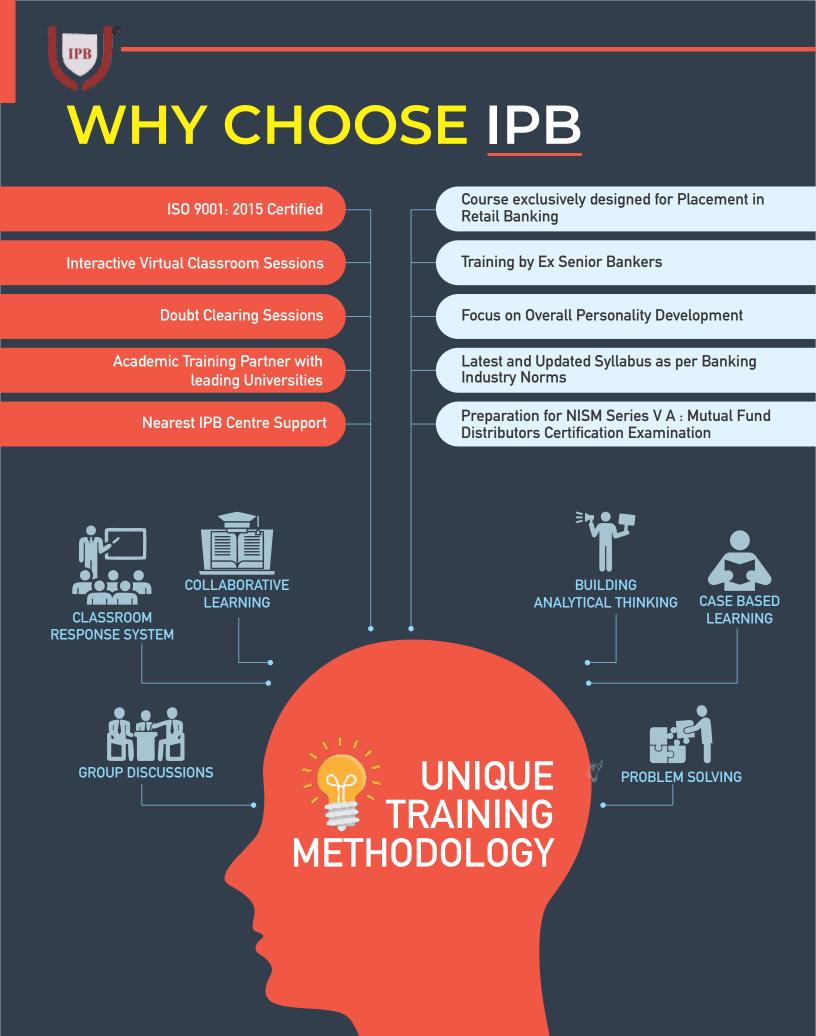
#### Core Banking Solution (CBS)

• Finacle Overview

#### **Other Certification**

• NISM Series VA : Mutual Fund Distributor

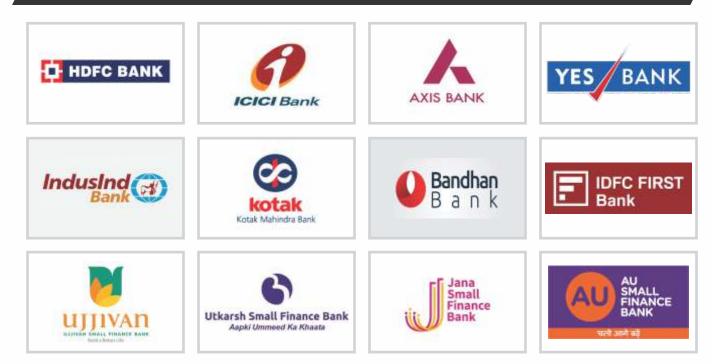








#### **PROSPECTIVE RECRUITERS**



# **IPB** PLACEMENT CELL



Institute of Professional Banking (IPB) is known for its strong relation with the Banking industry. Over the years, the institute has become a favorite recruitment destination for many Banks & NBFCs. IPB has a dedicated placement team which facilitates the process of placement of its students besides collaborating with leading private sector Banks and Financial organizations.





**NISHU CHAWLA** MBA **HDFC BANK- TELLER** 



**SUMAN** M۵ AXIS BANK-TELLER



JAGDISH B.Com. **HDFC BANK-TELLER** 



MANPREET BCA KOTAK MAHINDRA BANK TELLER



SHREEYA M.Com. KOTAK MAHINDRA BANK-TELLER



**CHARU** M.Com. **HDFC BANK-TELLER** 



**ROXY AGGARWAL** B.Com. HDFC BANK-TELLER



AYUR B.Com. Jana Small Finance Bank **Operation Assistant-cum-Cashier** 



LAKHSHYA B.Com. AU SMALL FINANCE BANK-CSO



**KHUSHBOO** M.Sc. HDFC BANK **PB WELCOME DESK** 



**SHAILENDER** BA **AU SMALL FINANCE BANK** MONEY OFFICER



HARKIRAT M.Com. HDFC BANK-TELLER



ABHISHEK M.Sc. AXIS BANK-TELLER





ANANYA MBA KOTAK MAHINDRA **BANK- TELLER** 



DEEPAK BCA HDFC BANK-TELLER



**HITASHI** B.Com. KOTAK MAHINDRA BANK-TELLER



**JYOTI SHARMA** MBA HDFC BANK-TELLER



**DEEPANSHU** M.Com. KOTAK MAHINDRA **BANK-TELLER** 



DIVYA B.Sc. KOTAK MAHINDRA BANK-TELLER



PREETI MCA **RBL-TELLER** 



**ROHIT RAUTELA** MA **IDFC FIRST BANK-OFFICER** 



**STUTI KUMARI** B.Com. HDFC-MANAGEMENT TRAINEE



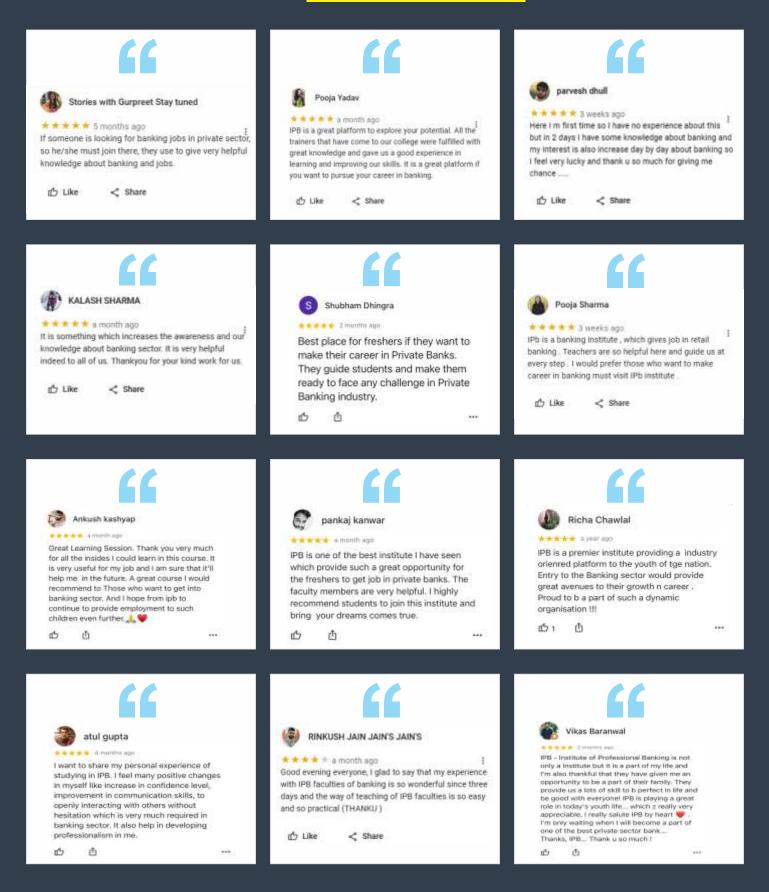
**POOJA** B.Com. HDFC-MANAGEMENT TRAINEE



**RIMANSHU KUMAR** M. Com. HDFC-MANAGEMENT TRAINEE



## STUDENT TESTIMONIALS





# SUCCESS STORIES





My name is **PRIYA GOYAL**. I live in Bhairupa, Bathinda district. I have done my BBA from Baba Farid College of Institutions. I had joined IPB in the month of August 2018. I got placed by IPB in ICICI BANK AT OFFICER GRADE. I am currently working in DCB BANK AS A DEPUTY MANAGER. Throughout my journey, IPB played a vital role. It helped me to explore myself. IPB gives me the opportunity to make my career in the banking Industry. I recommend each and everyone who is interested in working with private banks should contact IPB for placement and growth.

I am AJAY KANSAL from Malerkotla, District Sangrur (Punjab). After completion of my Post Graduation, MBA I joined 3 month course of banking in IPB, Panchkula. The entire staff of IPB was very helpful and hard working. In this course, I learnt a lot about Interview Preparation and practical knowledge about the banking sector. After completion of my course, I got selected in INDUSIND BANK as a TELLER and currently, I am working in HDFC BANK as an ASSISTANT MANAGER. Everything was possible only because of IPB and I am very thankful to the entire staff of IPB and especially to Gursimran sir and Gurpreet sir for their mentorship.





I am AARTI THAKUR from Kalka. I had joined IPB in November 2016. After completing my 90 days course, I got a job in AXIS BANK as an ASSISTANT MANAGER. Currently, I am working as a DEPUTY MANAGER in the same bank. I must say IPB is a good place for knowledge and recommend it to all aspiring Bankers.

Myself **GURWINDER SINGH SIDHU** from Bathinda. I studied at Baba Farid College of institutions. I joined IPB in 2017 and after completing my course, I got placed in INDUSIND BANK AS A TELLER and Currently, I am working with ICICI BANK as a Deputy Branch Manger. Thank you so much IPB for making my career.





I am **DIKSHA** from Jalandhar. I completed my studies from APJ Institute of Management and Engineering Technical Campus. I joined IPB in 2017and got placed in INDUSIND BANK as a Teller. Currently, I am working with DCB BANK as a CUSTOMER SERVICE EXECUTIVE. For IPB, I must say it enhanced my dream and helped me to make my career in the banking sector.

My name is **SHASHANK MADAN** from Hisar. I have done my MBA from Guru Jambheshwar University of Science and Technology. I took admission in IPB in September 2019 & got placement in ICICI Bank as an Assistant Manager. Now I am working as a Branch OPERATION MANAGER in JANA SMALL FINANCE BANK. Because of IPB, I am pursuing my career as much confident & smart Banker. Thanks IPB.



My name is NARAMDESHWAR from Jalandhar. I am alumni of Lala Lajpat Rai Institute of Engineering and Technology, (LLRIET) Moga. I took admission in IPB in February 2017. Through IPB, I got a job in INDUSIND BANK as a TELLER. Currently, I am working as a Relationship Manager. IPB is career-oriented institution and is a blessing for students who want to make a career as a Banker.

> My name is AMBER SHRIVASTAVA from Satna, Madhya Pradesh. I did my Post Graduation from Balaji Institute of Telecom & Management, Pune. I joined IPB in August 2020. After course completion I got placed in Jana Small Finance Bank as Branch Operations Manager. I would like to say IPB is an excellent platform that helps you to groom your personality, refine your talent, and helps you to adjust easily in the challenging banking industry.

My name is SURJEET SINGH from Jammu. I always wanted to make my career in the banking sector. One of my friends told me about IPB and how they place students in leading private sector banks. After talking to the Counselor, I joined IPB in 2016 and after completing my coaching got placed in Janlakshmi Financial Services as an officer. Presently I am working as an Assistant Manager in IDFC First Bank. Thank you IPB for fulfilling my dream of becoming a banker.

> I am HARMEET SINGH from Sirsa, Haryana. I am alumni of Jaipur National University. I joined IPB in June 2018. I got placed in UJJIVAN SMALL FINANCE BANK. Now I am working with Capital Trust Limited as Cluster Audit Manager. I can say IPB is a place where anyone can become a successful banker by taking banking Training. Whatever I am today is because of IPB.

My name is **RICHA SHARMA** and I am from Chandigarh. After completing my graduation, I was looking for employment opportunities. Then I got to know about IPB, which is a training institute that provides training to the students to become a professional banker. Having an interest in the banking industry, I joined IPB in 2018 and within 3 months got placed in ICICI Bank as a Value Banker. Presently, I am working with INDUSIND Bank as an ASSISTANT MANAGER. I am glad that I took the right decision and joined IPB.

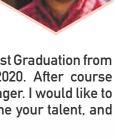
> I am VIVEK CHAUDHARY from Jammu. I joined IPB in 2016 to make my career in the banking sector. During my coaching, I got to learn a lot from the trainers regarding the banking sector and skills required to be a good Banker. After clearing the interview, I got placed in Janlakshmi Financial Services as an Officer. Currently, I am working in KOTAK MAHINDRA BANK as a DEPUTY MANAGER.

My name is ATUL RANA from Nangal, Punjab. I joined ICICI BANK as a Value Banker in 2018 after doing PGCRB Course from Institute of Professional Banking, Panchkula. Presently I am working as an Assistant Manager in <mark>YES Bank. I</mark> owe my success to IPB. Thank you IPB for providing me with an opportunity and showing me the path to make my career.















**Professional Banking** *Nurturing Aspiring Bankers* 



https://www.youtube.com/channel/UC68jVLVH0ZqqPShD4\_Jzx6A



Satyanarayan Arde <satyanarayan.arde2520@gmail.com>

#### **IPB - Campus Permission Letter**

1 message

**Pranav Kapse** <pranavkipb@gmail.com> To: satyanarayan.arde2520@gmail.com Cc: kolhapur@ipbindia.com

To, The TPO, Yashwantrao Chavan Varna Mahavidyalaya, Varnanangr,

Dear Sir,

As per our discussion sending you program details

Institute Name: IPB (Institute of Professional Banking)

Course Name: Post Graduate Certificate in Retail Banking

Banking operation Job

100 % Job Placement Assurance

Duration: 90 Classes (3 Months)

Mode of Classes: Live Online Class

Platform: Google Meet/Zoom

Focused Classes: Retail Branch Banking, Personality Development, NISM Preparation, Finacle, Adv Excel

Batches: Morning 11:00 AM-12:30 PM, Evening 6:30 PM- 8:00 PM

Placements: after 90 classes

Banks we place in: HDFC Bank, IndusInd Bank, Kotak Mahindra Bank, Yes Bank, Bandhan Bank, Utkarsh Small Finance Bank, AU Small Finance Bank, Ujjivan Bank, Equitas Bank, IDFC Bank, RBL Bank ,DCB Bank, Muthoot Finance, PNB Housing Finance, ICICI Bank

Profiles- CSO, CRO, WD Teller, Cashier Etc

Grades: AssistantManager,Officer,Executive,Trainee,BOM etc

Locations : PAN India

Fees: 50,000+GST (Loan Facility available at 0% interest)

No of Interviews: 5

Website : https://ipbindia.com

Youtube: https://youtu.be/K-I6p6fRY-E

https://youtu.be/rK41Fu3-Zul

Looking forward for your positive response, Thanks and Regards,

#### Pranav Kapse

Tue, May 2, 2023 at 1:19 PM

Asst. Manager Institute of Professional Banking Corporate Office -312, 3rd Floor, Matoshri Plaza, Venus corner , Kolhapur 416001 Mobile No - 7410539047 Email ID - pranavkipb@gmail.com

#### 3 attachments



PB Brochure PDF 2023.pdf 2041K



## वारणा महाविद्यालयामध्ये प्रोफेशनल बँकिंग विषयावर प्रशिक्षण कार्यक्रम

वारणानगर दि. २५ (वार्ताहर) - येथील यशवंतराव चव्हाण वारणा महाविद्यालयामध्ये करियर गाईडन्स, टेनिंग औड प्लेसमेंट सेलच्या वतीने कोल्हापुर येथील इन्स्टीटचट ऑफ प्रोफेशनल बैंकिंग या संस्थेच्या सहकायनि एक दिवसीय प्रोफेशनल बैंकिंग. प्रशिक्षण व कॅम्पस डाईव्ह आयोजन करण्यात आले होते. प्रशिक्षण व नोकरीसाठीच्या मुलाखत शिबिरासाठी १०० हन अधिक बी. ए., बी. कॉम., बी. एस्सी., एम. ए., एम. एस्सी.ची पदवी प्राप्त केलेले आणि पदवीच्या अखेरच्या वर्षात शिक्षण घेत असलेल्या विद्यार्थी विद्यार्थिनींनी या प्रशिक्षणात संहभाग नोंदविला.

श्री वारणा विभाग शिक्षण मंडळाचे अध्यक्ष आमदार डॉ. विनय कोरे (सावकर) प्रशासकीय अधिकारी प्रोफेसर डॉक्टर वासंती रासम यांनी प्रशिक्षण उपक्रमास श्रभेच्छा दिल्या. अध्यक्षस्थानी प्राचार्य डॉ. प्रकाश चिकडेंकर होते. आमदार डॉ. विनय कोरे सावकर यांच्याविशेष प्रयत्नात्न वारणा आणि शाहवाडी पन्हाळा-मतदारसंघातील विद्यार्थ्यांना बहराष्ट्रीय कंपन्यांमध्ये नोकऱ्यांच्या संधी उपलब्ध व्हाव्यात यासाठी सातत्याने प्रयत्न केले जातात. त्याचाच एक भाग म्हणून या वर्षात सहाव्यांदा प्रशिक्षण आणि नोकरी प्रक्रिया संदर्भात



यशवंतराव चव्हाण वारणा महाविद्यालय मध्ये आयोजित प्रोफेशनल बॅकिंग प्रशिक्षण आणि नोकरीविषयक मार्गदर्शन, कार्यक्रमात कोल्हापूर विभागीय उपव्यवस्थापक वृषाली अजमाने यांचे स्वागत प्राचार्य डॉ. प्रकाश चिकुर्डेकर. सोबत कंपनीचे सहाय्यक व्यवस्थापक प्रणव कापसे, प्रा. सत्यनारायण आर्डे.

नियोजन करण्यात आले आहे. प्राचार्य डॉ. प्रकाश चिकुर्डेकर यांनी उपस्थित कंपनी अधिकाऱ्यांना शाल, श्रीफळ व संदर्भ ग्रंथ देऊन स्वागत केले. या कार्यक्रमाचे स्वागत व प्रास्ताविक प्लेसमेंट सेलचे समन्वयक प्रा. सत्यनारायण आरडे यांनी केले.

को ल्हापूर विभाग कंपनीच्या उपव्यवस्थापक वृषाली अजमाने यांनी 'इन्स्टीट्यूट ऑफ प्रोफेशनल बैंकिंग', बद्दल बोलताना त्या म्हणाल्या की, इन्स्टीट्यूट ऑफ प्रोफेशनल बैंकिंग ही भारतामधील एक अग्रगण्य कंपनी असून बैंकिंग क्षेत्रामध्ये कुशल मनुष्यबळ पुरवणारी संस्था आहे. संस्थेच्या शाखा भारतात चौंदा राज्यामध्ये कार्यरत आहे. तरुणांनी बॅकिंग क्षेत्राकडे जरूर वळावे भविष्य उज्वल आहे असेही त्या म्हणाल्या.

कं पनीचे सहाय्यक व्यवस्थापक प्रणव कापसे, यांनी संस्थेचे कार्य, नोकरदारांसाठी सुविधा व संधी, पात्रता चाचणी परीक्षा, मुलाखतीची प्रक्रिया, नेमणूक, कामाचे स्वरूप इत्यादी विषयावरती माहिती दिली. ते म्हणाले की, प्रारंभी प्रशिक्षणार्थीना वार्षिक दोन लाख ४० ते तीन लाख २० हजार पर्यंतचे वार्षिक वेतन प्रशिक्षण कालखंडात मिळणार असल्याचे सांगितले.

अध्यक्षीय समारोपात प्राचार्यडॉ. प्रकाश चिकुर्डेकर यांनी उपस्थित विद्यार्थ्यांना महाविद्यालयाने उपलब्ध करून दिलेल्या संधौचा फायदा करून घेण्याविषयी आव्हान करून बँकिंग क्षेत्रामध्ये व अन्य बहुराष्ट्रीय कंपनीमध्ये काम करण्यासाठी विद्यार्थ्यांकडे संभाषण आणि तांत्रिक कौशल्ये आत्मसात असणे आवश्यक आहे. आपल्याच भागातील याच महाविद्यालयात शिक्टून गेलेल्या काही विद्यार्थ्यांची उदाहरणे देऊन ग्रामीण भागातील तरुणांमध्ये प्रचंड क्षमता आहे. तरुणांचा आत्मविश्वास वाढवला.

दसऱ्या सत्रामध्ये प्रश्नोत्तर कार्यक्रमात विद्यार्थ्यांनी विचारले ल्या प्रश्नांना अधिकाऱ्यांनी उत्तरे दिलीत. तिसऱ्या सत्रामध्ये सहभागी झालेल्या सर्व विद्यार्थ्यांच्या मलाखती घेण्यात आल्या. त्यापैकी २५ विद्यार्थ्यांची पुढील प्रक्रियेसाठी निवड करण्यात झाली. प्रशिक्षण व म्लाखतीसाठी १०० हन विद्यार्थी-अधिक विद्यार्थीनींनी उपस्थित होते. २०२२-२३ या शैक्षणिक वर्षामध्ये प्लेसमेंट सेलच्या वतीने घेण्यात आलेल्या विविध कंपन्याचे कॅम्पस दाईव्हमध्ये १२०० हन अधिक विद्यार्थ्यांनी सहभाग नॉदवला. प्रत्यक्ष -अप्रत्यक्षरित्या ९०० हन अधिक तरुण-तरुणींना प्रशिक्षण प्राप्त झाले. त्यामुळे ३०० हन अधिक विद्यार्थीना नोकरीसाठी निवड झाली. समारोपात डॉ. आर. एस. पांडच यांनी उपस्थित सर्वांचे आभार मानले.

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### वारणा महाविद्यालयात बँकिंग प्रशिक्षण कार्यक्रम उत्साहात

#### जनप्रवास । प्रतिनिधी

येथील वारणानगर : यशवंतराव चव्हाण वारणा करियर महाविद्यालयामध्ये गाईडन्स, ट्रेनिंग औड प्लेसमेंट सेलच्यवतीने कोल्हापर येथील इन्स्टीट्यूट ऑफ प्रोफेशनल बॅकिंग या संस्थेच्या सहकायांने एक दिवसीय प्रोफेशनल बॅंकिंग. प्रशिक्षण व कॅम्पस ड्राईव्ह चे आयोजन करण्यात आले होते. प्रशिक्षण व नोकरीसाठीच्या मुलाखत शिविरासाठी १०० हन अधिक बी. ए., बी. कॉम., बी. एस्सी., एम. ए., एम. एस्सी.ची पदवी प्राप्त केलेले आणि पदवीच्या अखेरच्या वर्षांत शिक्षण घेत असलेल्या विद्यार्थी विद्यार्थिनींनी या प्रशिक्षणात सहभाग नोंदविला.

श्री वारणा विभाग शिक्षण मंडळाचे अध्यक्ष आमदार डॉ. विनय कोरे (सावकर) प्रशासकीय अधिकारी प्रोफेसर डॉक्टर वासंती रासम यांनी प्रशिक्षण उपक्रमास शुभेच्छा दिल्या. अध्यक्षस्थानी



वारणानगर येथील यशवंतराव चव्हाण वारणा महाविद्यालयात आयोजित प्रशिक्षणा कार्यक्रमात सत्कार करताना मान्यवर.

प्राचार्य डॉ. प्रकाश चिकुडेंकर होते. आमदार डॉ. विनय कोरे सावकर यांच्या विशेष प्रयत्नातुन वारणा आणि पन्हाळा-शाहूवाडी मतदार संघातील विद्यार्थ्यांना बहुराष्ट्रीय कंपन्त्यांमध्ये नोकऱ्यांच्या संधी उपलब्ध व्हाव्यात यासाठी सातत्यांने प्रयत्न केले जातात. त्याचाच एक भाग म्हणून या वर्षात सहाव्यांदा प्रशिक्षण आणि नोकरी प्रक्रिया यासंदर्भात नियोजन करण्यात आले आहे. प्राचायं डॉ. प्रकाश चिकुर्डेकर यांनी उपस्थित कंपनी अधिकाऱ्यांना शाल, श्रीफळ व संदर्भ प्रंथ देऊन स्वागत केले. स्वागत व प्रास्ताविक प्लेसमेंट सेलचे समन्वयक प्रा. सत्यनारायण आरडे यांनी केले.

कोल्हापूर विभाग कंपनोच्या उपव्यवस्थापक वृपाली अजमाने यांनी 'इन्स्टीटचूट ऑफ प्रोफेशनल बॅकिंग'बद्दल बोलताना त्या म्हणाल्या की, इन्स्टीटचूट ऑफ प्रोफेशनल बॅकिंग ही भारतामधील एक अग्रगण्य कंपनी असून बैंकिंग क्षेत्रामध्ये कुशल मनुष्यबळ पुरवणारी संस्था आहे. संस्थेच्या शाखा भारतात चौदा राज्यामध्ये कार्यरत आहे. तरुणांनी बैंकिंग क्षेत्राकडे जरूर वळावे भविष्य उञ्चल आहे असेही त्या म्हणाल्या.

कंपनीचे सहाय्यक व्यवस्थापक प्रणव कापसे, यांनी संस्थेचे कार्य, नोकरदारांसाठी सुविधा व संधी, पात्रता चाचणी परीक्षा, मुलाखतीची प्रक्रिया, नेमणूक, कामाचे स्वरूप इत्यादी विषयावर माहिती दिली. ते म्हणाले की, प्रारंभी प्रशिक्षणार्थींना वार्षिक दोन लाख ४० ते तीन लाख २० इजारपर्यंतचे वार्षिक चेतन प्रशिक्षण कालखंडात मिळणार आहे.

प्राचार्य डॉ. प्रकाश चिकुडेंकर यांनी महाविद्यालयाने उपलब्ध करून दिलेल्या संधीचा फायदा करून घेण्याविषयी आवाहन केले.

प्रशिक्षण व मुलाखतीसाठी १०० हून अधिक विद्यार्थी-विद्यार्थीनी उपस्थित होते.